

# News

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## Moody's Analytics Launches Lending Solution for Commercial Real Estate

**NEW YORK, February 9, 2022** – Moody's Analytics announced today the launch of [CreditLens™ CRE](#), an integrated lending solution designed specifically to support the unique workflow of commercial real estate. This solution integrates property, market, submarket, and economic data into the Moody's Analytics credit lifecycle management platform, [CreditLens™](#), allowing more effective collaboration among the CRE lending team.

This is the latest in a series of strategic initiatives that demonstrate Moody's Analytics commitment to leverage the company's ever-growing capabilities across data, analytics, and workflows to bring market-leading solutions to various aspects of the industry. Beyond the initial integration of property and market data, CreditLens CRE will leverage unique datasets from across Moody's to embed Know Your Customer capabilities and climate risk scores into the commercial real estate loan cycle.

"CreditLens CRE embeds market data side by side with cashflow and risk rating activities, optimizing the lending decision-making process for our customers," said Jocelyn Steelman, Managing Director of CRE Products at Moody's Analytics. "The capabilities we have at Moody's Analytics makes us uniquely positioned to deliver a fully integrated approach to commercial real estate decision-making. I am excited by this launch because this solution can reduce cycle times anywhere from 30 to 40%, potentially lowering costs and bringing more efficiency to the CRE lending process."

Commercial real estate lending currently faces several disruptive market conditions, including rapid growth, intense competition, and significant demand shifts. Multifamily, industrial, and commercial real estate loan originations soared in 2021, significantly higher than the \$600 billion before the onset of COVID in 2019. This coupled with a rise of non-traditional lending options for borrowers and new opportunities in proliferating asset classes, such as single-family rentals, data centers, and life sciences, commercial real estate was bound for a reshuffle. CreditLens CRE helps lenders thrive in this changing market, providing integrated workflow and analytics to identify compelling opportunities and make funding decisions quickly and accurately.

"According to the [Fed loan survey data](#), lending standards have eased for commercial real estate loans over the last three quarters. During the same period, demand for loans

increased, this past quarter showing the highest quarter-over-quarter change since the data was first dissected nearly a decade ago. It's vital that commercial real estate lenders leverage technology to thrive now more than ever. Competition is only growing more fierce with these encouraging market conditions," said Steelman.

### **About Moody's Analytics**

Moody's Analytics provides financial intelligence and analytical tools to help business leaders make better, faster decisions. Our deep risk expertise, expansive information resources, and innovative application of technology help our clients confidently navigate an evolving marketplace. We are known for our industry-leading and award-winning solutions, made up of research, data, software, and professional services, assembled to deliver a seamless customer experience. We create confidence in thousands of organizations worldwide, with our commitment to excellence, open mindset approach, and focus on meeting customer needs. For more information about Moody's Analytics, visit our [website](#) or connect with us on [Twitter](#) and [LinkedIn](#).

Moody's Analytics, Inc. is a subsidiary of Moody's Corporation (NYSE: MCO). Moody's Corporation reported revenue of \$5.4 billion in 2020, employs over 13,000 people worldwide and maintains a presence in more than 40 countries.

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