Speakers

Scott Hoyt
Senior Director

Scott Hoyt is senior director for Moody’s Analytics, responsible for the firm’s consumer forecasts and analysis. Dr. Hoyt contributes to Economy.com, speaks at conferences, and oversees the production of the U.S. economic forecast. He has done custom modeling for credit and consumer sector clients.

Deniz K. Tudor
Director

Deniz Tudor is a director with Moody’s Analytics. Deniz specializes in U.S. consumer credit trends and leads the development of custom and industry-based econometric credit loss models for clients. Deniz is also responsible for product development, management and strategy, including data partnerships that expand the forecast capabilities of Moody’s Analytics.
Consumers Relinquish the Lead
Real, % change

Sources: BEA, Moody’s Analytics
Wage Growth Looking Up
3-mo MA, % change yr ago

Sources: BLS, Moody’s Analytics
Wages Driving Income Growth

Disposable income, $ bil, change yr ago

Sources: BEA, Moody’s Analytics
Saving Won’t Be a Drag

Saving, % disposable income

Sources: BEA, Moody’s Analytics
Dividend Income Led Upward Revisions

Dividend income, $ bil

Sources: BEA, Moody’s Analytics
Retail Pricing Power Better Than Thought

Retail sales deflator, ex gasoline, % change yr ago, 3-mo MA

Sources: BEA, Moody’s Analytics
Wealth Effect Starting to Fade

- Median home price, $ ths (L)
- Wilshire 5000 Dec 31 1980 = 1.404596 (R)

Sources: NAR, SIX Financial Information, Moody’s Analytics
Household Burdens Remain Low

% disposable income

Financial obligations (R)

Debt service (L)

Sources: Federal Reserve, Moody’s Analytics
Few Refis, but Cash Extracted

Sources: Freddie Mac, Mortgage Bankers Association, Moody's Analytics
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Lending Standards Being Tightened

Net % tightening

Sources: Federal Reserve, Moody’s Analytics
High Rates Threaten Big-Ticket Spending

Real spending, % change yr ago

Sources: BEA, Moody’s Analytics
**Household Debt Sets a New Record**

Total balance, $ tril

Sources: CreditForecast.com, Moody’s Analytics

*In Nominal $*
Growth Expected to Continue
Balances on open accounts, % change yr ago, 6-mo MA

Sources: Equifax, Moody’s Analytics
Revolving Credit Financed Spending

New credit issuance, $ bil

Sources: Equifax, Census Bureau, Moody’s Analytics
Originations Across Products Good Quality
Total originations by credit score by qtr, accounts, mil, 12-mo MA

Sources: Equifax, Moody’s Analytics
Credit Scores High but Differ Regionally

Average Vantage Credit Score

Sources: Equifax, Moody’s Analytics
Improvement Not Uniform Across Products

Annual change in total $ delinquency rate, 2018Q2, bps

Retail card
Bankcard
Cons. finance revolving
Auto bank
Auto finance
HELOC
Cons. finance installment
All products
HELOAN
First mortgage
Student loan

Sources: CreditForecast.com, Moody’s Analytics
Card Delinquencies Rise

90 days delinquent, % of outstanding balance, 12-mo MA

Sources: Equifax, Moody’s Analytics
Retail Cards Expected to Stabilize

Retail card outstanding $ by credit score, % change yr ago

Sources: Equifax, Moody’s Analytics
Retail Card Originations Stabilizing

Origination volume by Vantage score 3.0, $ bil, 12-mo MA

Sources: Equifax, Moody's Analytics
Auto Lenders Tightening Up
Origination volume by qtr by Vantage score 3.0, $ bil

Sources: Equifax, Moody’s Analytics
Consumer Default Volumes Stabilize

Default balances, $ bil, 12-mo MA

Sources: Equifax, Moody’s Analytics
Consumers Delay Pay Off
Closed positives, % of $ balances, annual max.

Sources: Equifax, Moody’s Analytics
Q&A

Additional questions?

Send an email to help@economy.com or contact:

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Director
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Upcoming CECL Events

» September 20, 2018 | CECL Briefing – Washington, D.C.
» October 16, 2018 | CECL Webinar: Off the Shelf Modeling Applications