

News

FOR IMMEDIATE RELEASE

JUSTIN BURSZTEIN
Moody's Analytics Communications
+1.212.553.1163

[Moody's Analytics Media Relations](#)



moodysanalytics.com



twitter.com/moodysanalytics



linkedin.com/company/moodysanalytics

Moody's Analytics Partners with Cortera on Small Business Solution

SAN FRANCISCO, September 13, 2018 – Moody's Analytics, a global provider of financial intelligence, is pleased to announce a new partnership with [Cortera](#), a leading provider of commercial information and analytics. Cortera's trade credit data – covering more than \$1.3 trillion in annual B2B credit transactions – will be available through the Moody's Analytics [small business lending solution](#).

"We're excited to partner with Cortera," said John Baer, Managing Director-Head of Small Business Lending at Moody's Analytics. "Lenders need to know more about the creditworthiness of private companies, quickly. Bringing Cortera's trade credit data into our small business lending solution will deepen our clients' analysis and help them make better – and faster – credit decisions."

Cortera's trade credit information will be integrated into the Moody's Analytics [RiskCalc™ Small Business tool](#), part of the small business lending solution. The tool gives lenders a fast and highly predictive way to score a small business, which translates into more profitable decisions and increased loan volume.

The analytics supplied by Cortera add a powerful dimension by pre-populating data that enhances the accuracy of the small business score, helping lenders gauge the creditworthiness of businesses that have traditionally been hard to assess.

"Lenders' ability to assess the credit risk of small private companies can be challenging with traditional sources," said Jim Swift, CEO of Cortera. "Incorporating our trade credit data will enhance the Moody's Analytics solution by offering its clients a wealth of insight into these businesses."

The Moody's Analytics small business lending solution includes the [MARQ™ Portal](#), which streamlines the credit management process by allowing lenders to automate manual processes at every step – from customer onboarding to portfolio monitoring – and to understand business borrowers' credit position instantly. The MARQ Portal is integrated with our [CreditLens™](#) and [Lending Cloud](#) origination solutions, cloud-based platforms that help financial institutions make better and faster lending decisions.

To learn more from our small business lending experts, and to learn about our other [award-winning solutions](#), please join us at our upcoming events: the [Commercial & Ag Lending Conference](#), September 24-26 in Omaha, Nebraska; and the [Moody's Analytics Summit](#), November 4-6 in Phoenix, Arizona.

About Moody's Analytics

Moody's Analytics provides financial intelligence and analytical tools to help business leaders make better, faster decisions. Our deep risk expertise, expansive information resources, and innovative application of technology help our clients confidently navigate an evolving marketplace. We are known for our industry-leading and award-winning solutions, made up of research, data, software, and professional services, assembled to deliver a seamless customer experience. We create confidence in thousands of organizations worldwide, with our commitment to excellence, open mindset approach, and focus on meeting customer needs. For more information about Moody's Analytics, visit www.moodyanalytics.com.

Moody's Analytics is a subsidiary of Moody's Corporation (NYSE: MCO). MCO reported revenue of \$4.2 billion in 2017, employs approximately 12,300 people worldwide and maintains a presence in 42 countries.

About Cortera

Cortera predicts outcomes. With over 25 years in financial services, we understand the vitality of commercial credit to economic growth. By building a network of smarter business intelligence, we uniquely help customers predict opportunity and risk from point of client acquisition through payment. Companies are now empowered with analytical insights in minutes, no matter size or skill set. Headquartered in Boca Raton, Florida, Cortera is the fastest growing commercial credit network. For more information, visit www.cortera.com.

###