

News

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Moody's Analytics and FPT Information System announce strategic collaboration in Vietnam as part of Moody's Analytics PartnerAlliance program

London, May 23, 2017 - Moody's Analytics, a leading global provider of risk management solutions, and FPT Information System ('FPT IS'), a leading information technology company, today announced their new strategic collaboration as part of the recently launched Moody's Analytics [PartnerAlliance program](#).

Moody's Analytics will provide clients of both firms with its award-winning regulatory compliance solutions and loan origination solutions. FPT IS will complement those solutions with its local advisory, integration, and customer support services. As part of the agreement, FPT IS will distribute and support the implementation of Moody's Analytics solutions in Vietnam.

"As systems integrators, FPT IS understands Vietnamese bank risk culture and regulations," said Andy Frepp, Managing Director, Enterprise Risk Solutions at Moody's Analytics. "Working with FPT IS, Moody's Analytics can now bring their expertise and award winning solutions to the Vietnamese market."

Mr. Duong Dung Trieu, FPT IS Vice General Director, Chairman of FPT IS Board of Members, is equally confident about the business partnership. "FPT IS is aiming to provide intensive risk management solutions to dynamic and fast-growing markets like Vietnam. Cooperating with leading companies such as Moody's Analytics will help FPT IS bring to market professional, well-tested solutions that satisfy the demanding requirements of Vietnamese banks. Based on the proven track record of FPT and Moody's Analytics, and a close coordination of our business activities, we strongly believe that we will implement Moody's Analytics solutions successfully at Vietnamese banks."

As part of this collaboration, FPT IS will build a center of expertise around Moody's Analytics solutions. The alliance is non-exclusive and both companies remain independent to work with other parties where in the best interest of customers.

About FPT

FPT Information System (FPT IS) is a member of the FPT Corporation (FPT). FPT IS has been one of the leading systems integrators in Vietnam and the region. Demonstrating technical capabilities attested to by customers and partners worldwide, FPT offers solutions and services for Banking & Finance, Telecommunication, Energy, and Healthcare, among other industries. FPT has worked with clients for over 20 years to provide comprehensive information systems and help enterprises and organizations improve their management capability, competitiveness, and business performance. FPT IS has more than 3,200 employees, 2,500 of whom are highly qualified engineers with a thorough understanding

of their clients' industries and an in-depth domain-specific knowledge. More information on FPT IS can be found at fpt-is.com/.

About Moody's Analytics

Moody's Analytics helps capital markets and risk management professionals worldwide respond to an evolving marketplace with confidence. The company offers unique tools and best practices for measuring and managing risk through expertise and experience in credit analysis, economic research, and financial risk management. By providing leading-edge software, advisory services, and research, including the proprietary analysis of Moody's Investors Service, Moody's Analytics integrates and customizes its offerings to address specific business challenges. Moody's Analytics is a subsidiary of Moody's Corporation (NYSE: MCO), which reported revenue of \$3.6 billion in 2016, employs approximately 10,700 people worldwide and maintains a presence in 36 countries. Further information is available at moodyanalytics.com.

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