



DURATION

5 Days



DELIVERY CHANNEL

Virtual
Instructor-Led
OR In-Person
Classroom



PROGRAM LEVEL

Intermediate

PREREQUISITES

Two years of banking or
finance experience

ADVANCE PREPARATION

None

CPE CREDITS

40

Overview

The Credit Masterclass combines elements of some of our most popular courses into a single class facilitated by a senior credit professional. This comprehensive course guides participants through all stages of the credit process, from single-obligor analysis, transaction analysis, and decision-making to loan monitoring, problem loan detection and management, debt restructuring, and workouts. In doing so and where applicable, the course draws on the insights, research, and rating methodologies of Moody's Investors Service.

Learning Objectives

Participants will be able to:

- » Apply a structured approach to corporate credit assessment.
- » Effectively understand and use Moody's credit ratings.
- » Calculate and interpret key financial ratios used in the credit rating process.
- » Apply effective transaction analysis and structuring techniques.
- » Evaluate the effectiveness, relevance, and vulnerability of financial statements.
- » Apply alternative measures of credit risk, such as market-implied signals, in credit analysis.
- » Anticipate and detect deteriorating cash flow quality.
- » Assess problem credits and explore options for early actions and restructuring.

Who Should Attend?

- » Relationship managers
- » Credit risk managers
- » Corporate lending officers
- » Investment bankers
- » Fixed-income professionals
- » Bond researchers (buy and sell sides)

Course Detail

MODULE	TOPICS
1 Assessing and Measuring Credit Risk	<ul style="list-style-type: none">» Credit risk, its components, and its drivers» Different approaches to assessing single-obligor credit risk» Role of rating agencies and ratings» Comprehensive risk analysis framework
2 Business Risk Assessment	<ul style="list-style-type: none">» Defining the client and the credit base» Business risk factors and drivers» Sovereign ratings and country ceilings» Structured approach to industry risk analysis» Assessing management
3 Financial Risk Assessment	<ul style="list-style-type: none">» Reliability of financial statement data» Accounting policies» The four key financial risk areas» Financial ratios: use, misuse, and interpretation» Introduction to financial statement adjustments
4 Cash Flow Analysis	<ul style="list-style-type: none">» Different cash flow statements and formats» Asset conversion cycle» Cash drivers: the PACED framework» Linking cash flow and business risks
5 Debt Capacity and Debt Service Analysis	<ul style="list-style-type: none">» Why companies need external funding» Capital structure, sources of debt, and repayment sources» Debt capacity and debt service» Assessing stability and sustainability of cash flow
6 Cash Flow Forecasting and Sensitivity Analysis	<ul style="list-style-type: none">» Structured approach to forecasting» Linking business risk drivers to projections» Assessing sensitivities and scenarios
7 Structure Risks	<ul style="list-style-type: none">» Elements of structure risks» Group structure risks and structural subordination» Mitigating group structure risks» Considerations for anticipating parent/group support

MODULE	TOPICS
8	Framework for Transaction Structuring
	» Step-by-step approach to deal structuring
	» Structure, documentation, covenants, and collateral
9	Collateral
	» Types of collateral
	» Issues in perfecting collateral
10	Documentation
	» Key components of credit agreements
	» Basic characteristics of loan and bond documentation
	» Differences between investment grade and speculative grade
11	Covenants
	» Overview and purpose of key covenants
	» Financial covenants
	» Setting effective covenant levels
12	Monitoring
	» Setting internal triggers for monitoring
13	Putting It Together: Comprehensive Case Study
14	Causes and Signs of Company Distress
	» Stages of a credit cycle
	» Causes of company distress
15	Effects of Financial Distress and Potential Options
	» Early warning signs of credit deterioration
	» Potential costs and effects of company distress
16	Restructuring, Bankruptcy, and Workout
	» Actions to protect the creditor's position
	» Potential options for restructuring
16	Restructuring, Bankruptcy, and Workout
	» Options available
16	Restructuring, Bankruptcy, and Workout
	» Elements of a successful restructuring

Accreditation

Moody's Analytics is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Students should check for up-to-date information directly from the NASBA website: www.nasbregistry.org.

Why Moody's Analytics?

Current and Consultative

We work with you to understand the distinct needs of your organization to design, implement and track the performance of your learning programs from end-to-end, including skills assessment, program design, implementation, evaluation and enhancement.

Comprehensive Coverage

We offer a broad set of technical and soft skills programs that can be combined and adapted to the needs of your staff. Our areas of expertise include banking, finance, sales, fintech, negotiation and leadership development.

Unparalleled Expertise

In delivery, our people make the difference – combining deep experience with intellectual passion for content, and having earned superior academic credentials, they are committed to delivering outstanding quality.

Register Online

If you are interested in this program, visit us at www.moodyanalytics.com/learningandcertifications

TAILOR ANY COURSE FOR YOUR ORGANIZATION

Moody's Analytics offers customized training and eLearning solutions to help you maximize your training investment. Our hands-on approach benefits companies of all sizes and requirements – from those with just a few local employees to those with staff dispersed around the globe. Contact us to learn more and to work with one of our training consultants to design the right program for your organization.

GROUP DISCOUNTS

Special rates may be available for multiple course or group bookings. Please contact us for details.

FEES AND CANCELLATIONS

The fee listed is per participant. Course fees do not include tax, transportation or hotel accommodations. Payment must be received in full prior to the start of the course. Registrations may be canceled in writing via letter or email at least 30 days before the first date of the training for a full refund. Cancellations received less than 30 days in advance are eligible for substitution with another course, but fees will not be refunded. We reserve the right to cancel or reschedule courses at any time. For further information on our refund and complaint policy, please contact us.

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