LEARNING OBJECTIVE

Reinforce employees’ competencies to identify and analyse the risks associated with commercial real estate loans in a distressed market and apply best practices to assess and manage these risks.

COMPETENCIES GAINED

Participants will be able to:

• Evaluate the impact of market trends and the economic environment on commercial real estate viability.
• Identify the factors affecting cash flow, and formulate projections for a property’s future performance.
• Identify specific risks to a commercial property’s cash flow and valuation arising from the market recession.
• Explain the impact of the distressed market on the debt service coverage ratio.
• Analyse the variables in a sensitivity analysis and determine the effect of current market trends.
• Identify the characteristics of distressed real estate loans and develop strategies for dealing with them.

TARGET AUDIENCE

The program is suitable for anyone involved in the commercial real estate lending process, including relationship managers, commercial lenders, credit analysts, underwriters, and certain client-facing staff that market to and work with commercial property owners.

Contact us for more information at: elearning@moodys.com
Microlearning

Distressed Market Series - Commercial Real Estate
ASSESSING, MANAGING, AND MITIGATING COMMERCIAL REAL ESTATE CREDIT RISK IN A DISTRESSED ENVIRONMENT

TOPIC DETAIL

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<th>TOPIC</th>
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<td>1</td>
<td>Understanding Distressed Market Dynamics</td>
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<tr>
<td>2</td>
<td>Analysing Current and Future Cash Flow</td>
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<td>3</td>
<td>Determining Debt Service Coverage and Long-Term Viability</td>
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Each topic contains three engaging components to reinforce skills:

**Relevancy:**
An Expert Speaker webcast exploring the implications of a distressed market. (30 to 35 minutes)

**Best Practices:**
Interactive eLearning that covers key concepts and skills that can be applied on the job. (1 to 1.5 hours)

**Application:**
Online real-world case study to give participants an opportunity to apply the skills they have learned. (30 minutes)

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