



DELIVERY CHANNEL

## eLearning + Mentoring Toolkit



### Available Toolkits:

- » Business Lending Fundamentals
- » Commercial Lending
- » Commercial Loans to Small Business
- » Commercial Real Estate Lending
- » Financial Accounting for Lenders
- » Understanding Personal Cash Flow

### Skills Reinforcement

## Mentoring Toolkits

LEVERAGE MANAGERS' EXPERTISE TO ACCELERATE PARTICIPANT PROFICIENCY

### OVERVIEW & BENEFITS

We believe that mentoring is one of the best ways to reinforce skills and knowledge and ingrain training into your financial institution's "DNA".

Our Mentoring Toolkits equip your managers and coaches with a turnkey solution that they can use to strengthen, supplement and sustain the skills and knowledge participants develop through our industry-leading eLearning courses.

Mentoring Toolkits comprise three components:

- A brief eLearning course that highlights coaching best practices
- A Mentoring Guide that includes module-by-module coaching plans, discussion prompts and activities that encourage participants to link training directly to their jobs
- A PowerPoint slide deck, complete with teaching notes, that includes a robust review of each module

With a toolkit in hand, mentors are able to demonstrate commitment to team training. They can also decide how to best support learning, whether that's reviewing a difficult concept with someone who has already started a course, conducting skill reinforcement sessions after employees finish a module, or assisting staff with on-the-job skill transfer in the months following course completion.

### LEARNING OBJECTIVE

Prepare internal staff to help participants strengthen the skills and knowledge they acquire through Moody's Analytics eLearning courses.

### COMPETENCIES GAINED

#### Managers, coaches and mentors will be able to:

- Integrate the financial institution's policies, procedures and best practices with the material covered in the eLearning courses, resulting in a more impactful training experience
- Accelerate employees' ability to apply new skills and knowledge on the job
- Strengthen organizational culture
- Improve manager-to-employee communication
- Enhance the financial institution's return on training investment

### TARGET AUDIENCE

These toolkits are suitable for individuals who manage, coach or mentor credit professionals who are enrolled in or have completed any of the Moody's Analytics core credit courses.