MOODY'S ANALYTICS

COURSE OUTLINE:

Corporate Cash Flow Analysis

3 days
24 CPE Credits

Overview

It is future cash flows that pay interest and principal, not historic accrual profits. This seminar focuses on the importance of cash flow analysis in the credit assessment process. Beyond its focus on cash flow analysis, the seminar deals with credit risk issues of companies with international activities and the difficulties involved when dealing with off-balance sheet and contingent liabilities. . This seminar is part of the general corporate credit risk analysis seminars offered by Moody's Analytics and builds on the concepts explored in our Fundamentals of Corporate Credit Analysis seminar.

Learning Objectives

Upon completion of this seminar delegates will be able to:

- understand cash flow and its role in the credit risk assessment process
- interpret the impact of primary cash drivers
- prepare projections to assess future cash flow quality
- project future cash flow, debt service cover and credit need from non-financial information
- identify potential liquidity problems before they become a threat to a client's business
- assess cash flow issues specific to international companies

Who Should Attend

The seminar is aimed at all those with an existing good knowledge of financial statements and basic credit analysis, and whose aim it is to go beyond the assessment of historic accrual financial statements. Delegates could come from a broad range of backgrounds, such as

- Commercial credit analysts
- Commercial lenders, loan officers,
- Relationship managers
- Fixed income professionals
- Investors
- Other financial professionals

Program Level

Program Level: Intermediate

Prerequisites: Approximately two years experience in a credit-related function or attendance at the Fundamentals of Corporate Credit seminar or equivalent.

Advanced Preparation: None

Delivery Method: Group-Live

Accreditation

Moody's Analytics is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org.

WHY MOODY'S ANALYTICS?

Current and Consultative

Our seminars are created and updated utilizing the extensive experience, skills and research of Moody's Analytics. For in-house training, we work with you to understand the distinct needs of your organization and design, implement, and track the performance of your learning programs from end-to-end, including skills assessment, program design, implementation, evaluation, and enhancement.

Comprehensive Coverage

We offer a broad set of technical and soft skills programs that can be combined and adapted to the needs of your staff. Our areas of expertise include banking, finance, sales negotiation and leadership development:

Unparalleled Expertise

Our training solutions leverage over a century of experience in risk assessment and the comprehensive tools, data, and analysis of Moody's Analytics to deliver timely, in-depth, and comprehensive knowledge. In delivery, our people make the difference – they combine deep experiences as financial practitioners, intellectual passion for the content, and superior academic credentials with a commitment to delivering outstanding quality.

Corporate Credit & Cash Flow Analysis – Agenda

DAY ONE

Session 1: Review the Key Elements of Corporate Credit Risk

- Structural framework for analysis

Session 2:Review Ratio Analysis

- Key financial ratios used to establish absolute and relative financial condition
- Five key cash drivers
- Cash flow analysis and debt service cover
- Group Exercise

Session 3: Cash Flow Statement Structure and Format

- Cash Flow Statement structure
- Using Moody's Analytics Risk Analyst / internal spreadsheets – strengths and weaknesses
- Group Exercise

DAY TWO

Session 4: Cash Flow Analysis

- Identifying primary cash drivers
- Cash Management - How management can impact the cash availability of a company
- Different formats of cash flow analysis including MRA
- Calculating Debt Service Cover Ratios
- Group Exercises

Session 5: Financial Projections

- The purpose of projections
- The projection process
- Project future cash flows, debt service cover and credit need from non-financial information
- Overview of MRA projections functionality
- Identify potential liquidity problems before they become a threat to a clients business
- Group Exercises

DAY THREE

Session 6: Introduction to Off-Balance Sheet & Other Contingent Obligations

- Analysing the nature and risks associated with OBS obligations
- Group Exercises

Session 7: Analytical issues when dealing with international companies

- Determining the analytical problems caused by non-cash items in the context of cash flow
- Group Exercises

Session 8: Putting It All Together

- Group Comprehensive Case Study and role play. Using the concepts learned during the course, delegates will prepare and present a credit assessment

RELATED COURSES

Corporate Credit

- Credit Masterclass
- Fundamentals of Corporate Credit
- Corporate Credit Rating Analysis
- Advanced Financial Risk Analysis
- Credit Analysis for RiskAnalyst Users
- Covenants & Documentation

Troubled Credits

- Problem Credits
- Liquidity Analysis & Refinancing Risk for Corporates
- Corporate Debt Restructuring

Tailor Any Seminar for Your Organization

Moody's Analytics offers customized training and eLearning solutions to help you maximize your training investment. Our hands-on approach benefits companies of all sizes and requirements – from those with just a few local employees to those with staff dispersed around the globe. Contact us to learn more and to work with one of our training consultants to design the right program for your organization.

Multiple Bookings

Special rates may be available for multiple seminar or group bookings. Please contact us for details.

Fees & Cancellations

The fee listed is per participant and includes refreshments, lunches and seminar materials. Seminar fees do not include tax, transportation or hotel accommodations. Payment must be received in full prior to the start of the seminar. Registrations may be cancelled in writing via letter or email at least 30 days before the first date of the training for a full refund. Cancellations received less than 30 days in advance are eligible for substitution with another seminar, but fees will not be refunded. We reserve the right to cancel or reschedule seminars at any time. For further information on our refund and complaint policy, please contact us.

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