

Certificate in Fixed Income Trading and Sales

PREPARE FOR OPPORTUNITIES IN FIXED INCOME
THROUGH A GLOBALLY RECOGNIZED CREDENTIAL



The Certificate in Fixed Income Trading and Sales (CFITS) offered by Moody's Analytics is an internationally recognized certification that provides the knowledge and skills required to enter into and progress in a variety of roles that employ fixed income securities. With the CFITS in hand, individuals will be recognized for their specialized knowledge and qualifications in the basic and advanced concepts, practices and applications of fixed income whether as an investor, analyst, issuer, trader or salesperson.

Course Features

The CFITS program has been designed to provide a learning experience which is both comprehensive and efficient. The learning approach includes the following features:

- » Consists of two eLearning modules - FITS Level One and FITS Level Two
- » The eLearning modules consist of a wide variety of fixed income topics including organization of the fixed income market place, yield and duration calculations, trading strategies, credit rating techniques, high-yield bonds, securitization and fixed income hedge strategies
- » Provides recognition for each module following completion of the module's online test, through the issuance of a Moody's branded Notice of Completion
- » Covers international fixed income concepts, practices and applications
- » Course Materials can be easily accessed and studied through mobile devices
- » Final proctored exam will be offered to those who have completed the eLearning modules and will be focused on application of knowledge



AVAILABILITY
24/7 • Online



2 Modules
20 Lessons



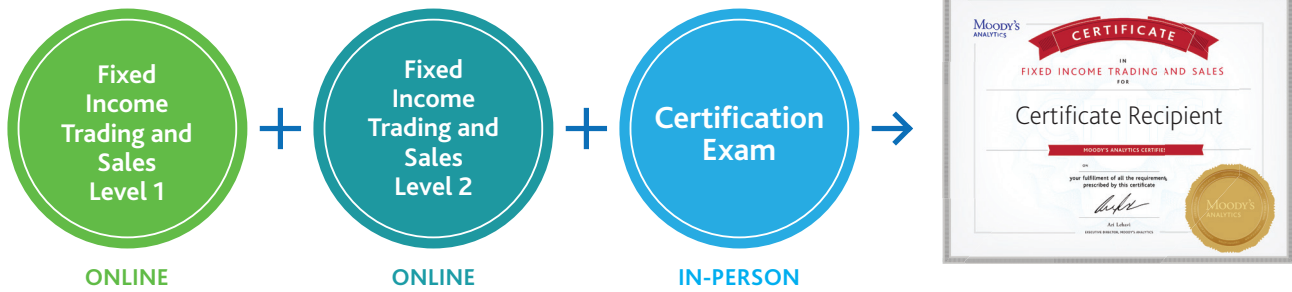
SELF-PACED LEARNING
50–60 Hours

Who Should Enroll?

This Certificate in Fixed Income Trading and Sales is a globally recognized certification endorsed by individuals and corporate clients and encompasses the knowledge and skills required to enter into and progress in a variety of roles that employ fixed income such as:

- » Retail and Institutional Salespersons
- » Trading Desk Professionals
- » Portfolio Managers
- » Research Analysts
- » Issuer
- » Investors
- » Compliance Officers
- » Back-Office Staff
- » Treasury Staff that will help their businesses compete in the marketplace

Learning Path



Program Outline

LEVEL 1 Modules

- » Fixed income marketplace
- » Basic features and terminology of fixed income
- » Organization of the fixed income marketplace
- » Determinants of the general level of interest rates
- » Determinants of individual fixed income yields
- » Price and yield calculations
- » Bond prices, duration and convexity
- » Corporate credit analysis
- » Fixed income trading and sales structure and participants

LEVEL 2 Modules

- » Bond trading strategies
- » Credit rating methodology
- » Fixed income covenants
- » High yield bonds
- » Interest rate derivatives
- » Securitization
- » Investing in fixed Income mutual funds
- » Fixed income ETFs
- » Equity linked debt securities
- » Fixed income hedge fund strategies
- » Fixed Income Performance Portfolio Performance Attribution

Why Moody's Analytics?

Current and Consultative

We work with you to understand the distinct needs of your organisation to design, implement, and track the performance of your learning programmes from end-to-end, including skills assessment, programme design, implementation, evaluation, and enhancement.

Comprehensive Coverage

We offer a broad set of technical and soft skills programmes that can be combined and adapted to the needs of your staff. Our areas of expertise include banking, finance, sales, finTech, negotiation and leadership development.

Unparalleled Expertise

In delivery, our people make the difference – combining deep experience with intellectual passion for content, and having earned superior academic credentials, they are committed to delivering outstanding quality.

Program Benefits

In recent years regulators in many jurisdictions have taken measures to strengthen and deepen fixed income markets and education plays a vital role. The Certificate in Fixed Income Trading and Sales will allow you to prepare yourself to take advantage of the continued evolution of fixed income markets. This globally respected credential equips you with the skills required to evaluate, invest, trade, issue and sell fixed income securities.

This training solution leverages extensive experience, skill and research in fixed income that Moody's Analytics has developed as a result of being a premier component of global financial markets for over a century.

Certification Exam

Completion of the learning materials in Level 1 and Level 2 and preparation for the proctored examination (75 multiple-choice questions, 3 hours in length) generally takes 50-60 hours of study. On average, candidates who are employed full-time can complete the learning materials in 3-6 months. After completing the two modules, the candidate will be eligible to register for the certification examination. A pass score of 60% is required to earn the certification.

Contact Us

If you are interested in our program, email us at eLearning@moodys.com or visit us at www.moodysanalytics.com/certifications.

About Moody's Analytics

Moody's Analytics helps banking, capital markets and risk practitioners worldwide respond to an evolving marketplace with confidence. We offer unique solutions and best practices for measuring and managing risk through loan origination and risk infrastructure, credit and risk analytics, economic research, financial advice and training and certification. As the training partner to many of the world's leading global and regional banks, we have proven experience and expertise in delivering world-class solutions that enhance staff proficiency and drive lasting business impact.